

# MONITOR CONTROLS, INC.



Security • Fire • Video • Access Control

John W. Yusza, Jr. worked for the government before starting Monitor Controls Inc in the basement of his home in 1970. His love of electronics quickly became more than a hobby. With the help of his wife Patricia and his father John W. Yusza, Sr., Monitor Controls Inc soon took on its own identity.

In 1980 Monitor Controls Inc was moved from the basement to Center Street in Wallingford, Conn. It was a project that would lead to the establishment of their own central station in 1981, where their first operators were hired and life as they knew it had changed.

"My father, mother, grandfather, and my uncle were the first employ-

ees followed quickly by my brother, myself, my aunt, my sister-in-law, my cousin and my husband who all work with us to this day," said CFO Deborah Sokol. "Sadly, my grandfather passed away before he could see



Pictured above are Deborah Sokol, John Yusza III and John W. Yusza of Monitor Controls.

the fruits of his and his son's labor. But I guarantee, he's looking down smiling with a great deal of pride. Pride for what he helped begin, pride for his son's efforts in maintaining his strong work ethic and proud his grandchildren have a future they can rely on."

Deborah and her brother John III are third generation owners/operators of Monitor Controls Inc which is now one of the largest privately owned security firms in Connecticut. Joining the association more than 20 years ago, Monitor Controls Inc wasted no time in taking advantage of the benefits membership offered.

"We've always believed that the consumer deserves to have a system installed and maintained by a professional company. The NBFAA helps to weed out the proletarians from the professionals," Deborah said. "NBFAA with its partners have enhanced our exposure to the consumer who is concerned more about the quality of the products and services they receive than the price."

Monitor Controls Inc relies heavily on NBFAA training, requiring all technicians to achieve Level I certification from NTS within three months of being hired.

# USA ALARM SYSTEMS INC.



There are two principles in USA Alarm Systems Inc. (USA) and both have sons working in the business. George P. Gunning is CEO and Francis E. (Frank) Burke is the president. USA came into existence by the merging of two companies owned separately by George and Frank. It was George's son, Mark

Sepulveda, who "conned" his dad into the alarm business in early 1980. Mark has actually been in the alarm business the longest, having worked in the 1970's for his uncle who had an alarm business. George had been in the photography business for many years and following the sale of

his business in the late 1970's, Mark suggested he get into the alarm business. The rest as they say is history. All three of the younger generation, Mark, Sean Gunning and Ryan Burke, started out in the alarm business while attending high school. Sean and Ryan both started installing full-time around 1989. Today

USA is a full service integrated electronic alarm company serving the southern California area. Located at 138 E. Chestnut Ave., Monrovia, California, USA provides a complete program of sales, installation and monitoring, including a complete line of security, fire, CCTV, access control and phone systems. USA is an owner in a U.L. approved central monitoring station that is used to receive information signals from our client base. Both George and Frank are active and whole-hearted supporters of the industry, their local and state chapters and NBFAA. Pictured (left to right): George Gunning, Mark Sepulveda, Sean Gunning, Ryan Burke and Frank Burke.



EST. 1948

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